

# Opening remarks

Pasi Laine President and CEO

Valmet Capital Markets Day 2023



## Valmet's offering is unique and the widest in the market

#### **Board and tissue**

- Board, paper and tissue production lines
- Rebuilds
- Stand-alone products

### Pulp

- Wood and pulp handling
- Fiber processing
- Recovery

### **Energy**

- · Heat and power generation
- · Air emission control
- Biofuels

#### **Services**

- · Spare parts and components
- Production consumables
- Maintenance and shutdown services
- Process support and optimization
- Outsourcing services



### **Automation Systems**

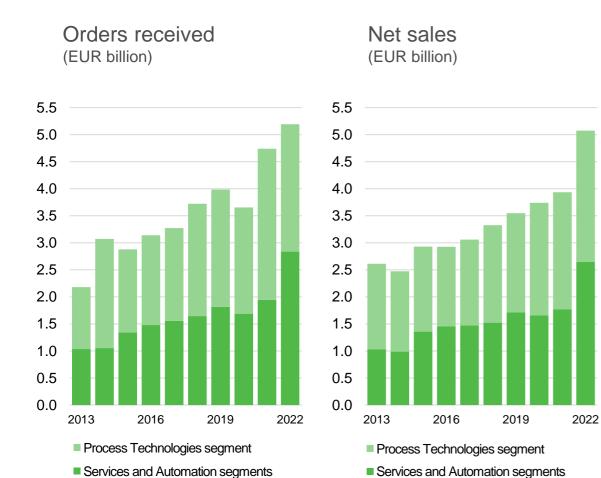
- Distributed Control Systems (DCS)
- Quality Management Systems (QMS)
- · Analyzers and measurements
- Industrial Internet solutions

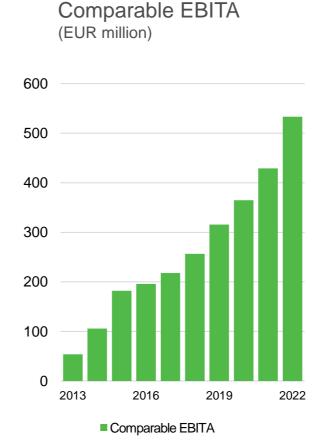
#### **Flow Control**

- Valves
- Valve controllers
- Valve automation

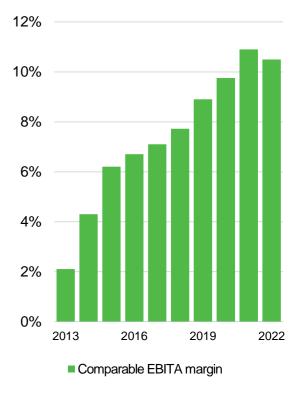


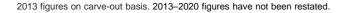
# Valmet's development since 2013











## Valmet in 2022

Orders received EUR 5,194 million

Net sales EUR 5,074 million

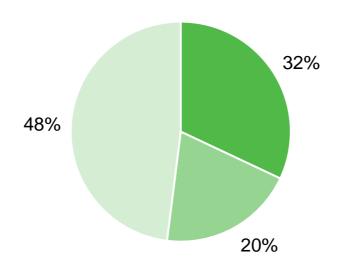
Comparable EBITA EUR 533 million

**Comparable EBITA margin** 10.5%

Order backlog EUR 4,403 million

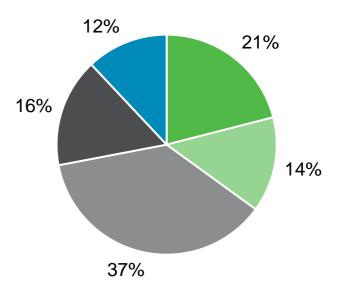
Employees 17,548

## Net sales by segment



- Services
- Automation
- Process Technologies

### Net sales by area



- North America
- South America
- EMEA
- China
- Asia-Pacific



Acknowledged leader in sustainability

360° approach to sustainability across value chain

## **Good sustainability ratings**

- In Dow Jones Sustainability Index for the ninth consecutive year
- AAA rating in the MSCI ESG Ratings assessment 2022
- Bronze Class 2022 Sustainability Award
- Achieved A- rating in CDP's climate program ranking 2022



Member of
Dow Jones
Sustainability Indices
Powered by the S&P Global CSA



Sustainability Award
Bronze Class 2022

S&P Global









# Valmet's Climate Program: Forward to a carbon neutral future

#### Targets by 2030 for the entire value chain

SUPPLY CHAIN

-20%

CO<sub>2</sub> emission reduction

**OWN OPERATIONS** 

-80%

CO<sub>2</sub> emission reduction

USE PHASE OF VALMET'S TECHNOLOGIES

-20%

Further reduced energy use of Valmet's current technologies

100%

Carbon neutral production

- Valmet's new Climate Program sets credible targets and concrete actions for 2030 for the entire value chain
- Program is aligned with the Paris Climate Agreement's 1.5-degree pathway and UN Sustainable Development Goals and approved by the Science Based Targets Initiative (SBTi)

### Main actions to reach targets by 2030

- Target CO<sub>2</sub> emission reductions from supply chain
- Reduce energy usage and use renewable fuels and CO<sub>2</sub> free electricity and district heating in own locations
- Improve energy efficiency of our existing process technology offering by 20%
- Develop existing and new technologies to enable carbon neutral production for our customers



# Valmet's R&D is aiming to address global megatrends

### **R&D** focus areas

- Promotion of renewable materials
- Raw material, water and energy efficiency
- Emission reductions
- Circularity
- Productivity and environmental improvements with digitalization

28

research and development centers

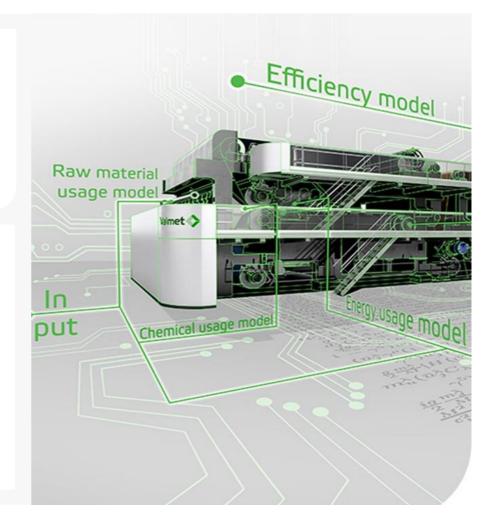


EUR 95 million
R&D spending
in 2022



~1,300 protected inventions







## Valmet's Way Forward



#### **Our Values**



Customers We move our customers' performance forward



Renewal We promote new ideas to create the future



**Excellence** We improve every day to deliver results



We work together

### Megatrends

- Resource efficient and clean world
- Digitalization and new technologies
- Urban, responsible and global consumer

Vision



# Today's key takeaways – Valmet's investment highlights

- 1 Unique offering to support a growing market
- 2 Process Technologies segment benefiting from the growing demand for bio-based products and energy
- 3 Services segment's demand driven by large and growing global installed base
- 4 Automation segment with high growth and profitability
- 5 Future growth possibilities from new sustainable innovations
- Building Valmet on positive megatrends and strategy of renewal and continuous development



