

Providing reliable solutions to support EPC Projects

We provide advanced solutions that help businesses succeed in today's ever-changing world. Our solutions are designed to make projects easier, more efficient, and more productive.

Our unique value

- Reputable brand
- Comprehensive portfolio
- Field-proven technology
- Experience and expertise
- Dedicated project team



Who we are

Valmet is able to provide EPCs peace of mind regarding the flow control aspects of any project. Your reputation and business is as much on the line as ours. Our organization takes this very seriously and has allocated a dedicated team to serve our valued EPC customers, providing you with the solutions that ensure our project success and theirs.

Typical challenges

We recognize that EPCs constantly strive to strike the perfect balance between adhering to project specifications, maintaining high quality, optimizing performance, and managing tight budgets and schedules, all while delivering a fully operational plant or facility to the end customer.

Our project team shares this ambition and is committed to providing the best-suited solutions to meet the end customer's requirements. With more than 7.5 million valves installed globally, our experience ensures that we bring reliable, proven solutions to every project.

We take an active role in the early engineering phases to ensure we deliver long-term solutions that address the unique needs of both the EPC and the end customer throughout the plant's lifecycle. Throughout any project, EPCs manage countless details to ensure seamless integration of technologies from multiple vendors. At Valmet, we work hand-in-hand with EPCs, sharing both the responsibility and the ultimate goal of project success.

Our unique value

- **Comprehensive portfolio:**
We offer a complete portfolio of flow control products, including field-proven valves, pumps and valve automation; from actuators to intelligent valve controllers and services. EPCs and end customers alike recognize and rely on our industry-leading product brands: Neles™, Jamesbury™, Flowrox™, Neles Easyflow™, Stonel™ and Valvcon™. We provide all valve types in any required size and specification for both automated control and on/off applications. Additionally, we can offer Valmet MAXUM II process gas chromatograph, advanced DCS and safety systems when needed.
- **Experience & expertise:**
Beyond our wide range of products, we offer expert selection and planning services that ensure the end customer's plant maximizes the full potential of the valve technologies installed.
- **Dedicated project team:**
As an EPC customer you get to enjoy a single point of contact that takes on project responsibilities. There is also always a strong quotation team with technical, commercial, and legal expertise working on your project in-house at our end. Our on-site execution team is experienced and highly professional.

Support in all project phases

EPC FEED: Close cooperation with end users, process licensors and FEED EPC's to meet all project requirements and specifications

EPC bidding: Strong project knowledge supported by modern digital budgetary price estimation tools and global presence

EPC awarded: Full product coverage, engineering support and digital tools from single supplier

EPC execution: Dedicated project manager for single point of contact & experienced quality and documentation team

EPC commissioning & startup: With 40 service center locations worldwide, we bring extensive knowledge and experience in handling complex projects.

Industry-leading flow control product brands

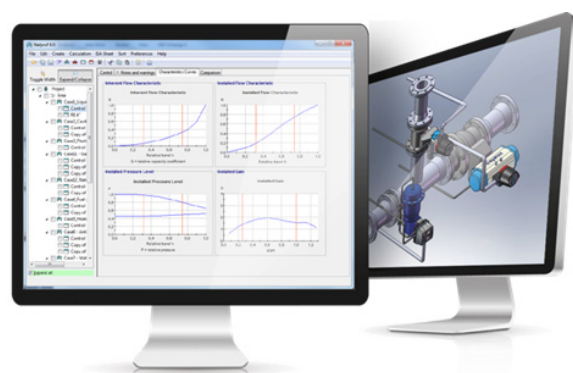
- Neles™
- Jamesbury™
- Flowrox™
- Neles Easyflow™
- Stonel™
- Valvcon™

Quotation support

Valmet has developed a system that efficiently processes large numbers of datasheets, allowing us to provide on-time quotes for large-scale capital projects.

Commercial quotation including detailed technical information:

- Control valve sizing & selection
- Preliminary dimensional drawings
- Full project specification review including detailed clarification list



Project execution support

- Strong global manufacturing service network
- In-person or virtual customer kickoff meeting to harmonize project schedule, logistics, and expectations
- Monthly production schedules
- Online documentation submittals in customer portal
- Experienced quality & documentation unit
- Virtual and in-person customer witness inspection capabilities
- Customize quality plan & special testing procedures

