

## Program

### Meeting with investors in Sundsvall, September 10, 2015

09:35 am	Coffee and welcome	
09:50 am	Presentation and discussion	
	Stefan Mattsson VP, Fiber Business	
	Lars Eklund VP, Service Business	
	Rickard Andersson VP, Biotech & ES Business	
12:00 pm	Lunch	
12:40 pm	Pulse & Innovation	
01:10 pm	Site Tour	
03:05 pm	Coffee and wrap-up	
03:20 pm	Transportation to SDL Airport	
04:20 pm	Departure to Stockholm	



# INDEX













The use of cameras or video equipment is prohibited.
(Special permission can be given)







- A Production Workshop
- **B** Main Office
- C Technology Center
- D Service Center



If the emergency alarm rings or you are ordered to evacuate the building, stay with your host and follow his/her instructions:

- Follow the exit signs and take the shortest route outside
- Do not use elevator and walk orderly in the stairs
- Your host will guide you to evacuation point. Your host will inform when it is permitted to leave the evacuation point and give then any further instructions



## Valmet Sundsvall

#### Located in Sundsbruk

- 410 employees
- Technical experts in Pulping & BIO
- Office
- Fiber Technology Center
  - Pilot facility
  - Laboratory, Bleaching & Analysis
- Service Center
- 24–7 Services







## The workshop



- Specialized in high alloy materials, complex welding and machining
- Highly skilled own manning, totally 92 persons
- Large network of external resources for maximized flexibility (+150)
- Integrated development with product design and project departments



## The Fiber Technology Center (FTC)



- The cornerstone in our ambition of continuous product development
- Close co-operation with universities in Sweden
  - Chalmers
  - Kungliga Tekniska Högskolan (KTH)
  - Mid Sweden University



## Contents

Pulp session, Sept 10, 2015

- 1 Pulp & Energy business line in brief
- 2 Global pulp market
- 3 Pulping in a nutshell
- 4 Process solutions
- 5 Summary



# Valmet Pulp & Energy business line in brief



# Pulp and Energy business line in brief

World-class pulp mill offering and complete delivery capability.

Global technology and know-how leader in bioenergy and multifuels.

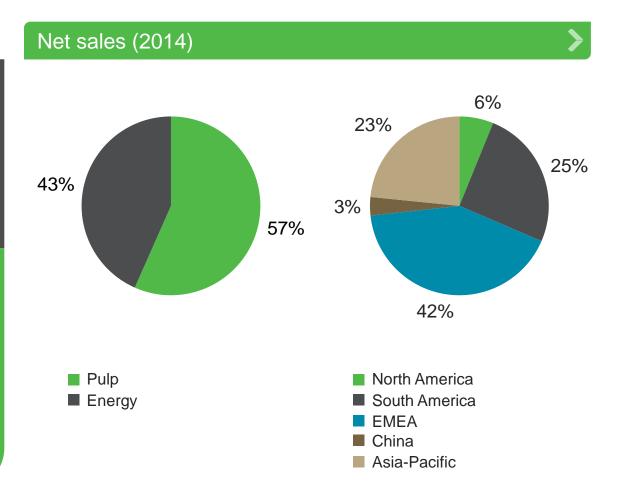
A natural growth platform for environmental systems and biomass conversion technologies.

#### 2014 figures

Orders received EUR 1,344 M Net sales EUR 956 M Employees 1,737

#### **Position**

#1-2 Pulp #1-3 Energy





## Pulp and Energy offering

#### A range of solutions and technologies fulfilling our customers' needs



Suzano Mucuri pulp mill in Brazil



Valmet's CYMIC boiler at Stora Enso Langerbrugge

First demonstration scale integrated pyrolysis unit, Fortum

### Pulp

#### Wood and pulp handling

- Wood handling, fuel handling, pulp drying
- Fiber processing
  - Cooking systems, mechanical pulping, complete fiber lines
- Recovery
  - Recovery boilers, evaporation systems, recovery islands

#### Energy

- Heat and power generation
  - Fluidized bed boilers, bio-grate boilers, biomass and waste gasification
  - Boiler islands and small power plants

# Biotechnologies and Environmental Systems

- Biotechnologies
  - Lignin recovery, pre-hydrolysis, pyrolysis, bio-coal
- Air pollution control
  - Flue gas cleaning and heat recovery for boilers
  - Odor and pulp mill balance control
  - Environmental systems for biotechnologies

#### **SERVICES**



# Pulp Business

Stefan Mattsson, VP Fiber Processing Business unit

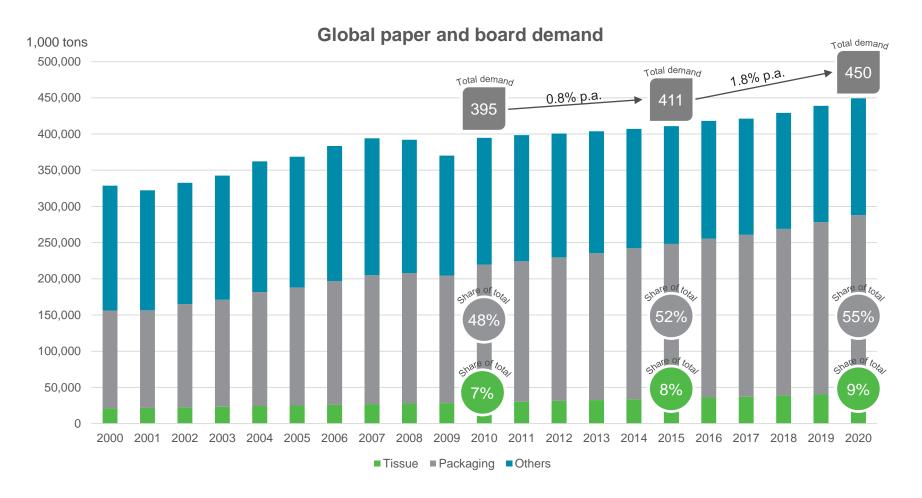
Site visit to Sundsvall September 10, 2015



Global pulp market



# Packaging and tissue are driving the total paper and board demand growth



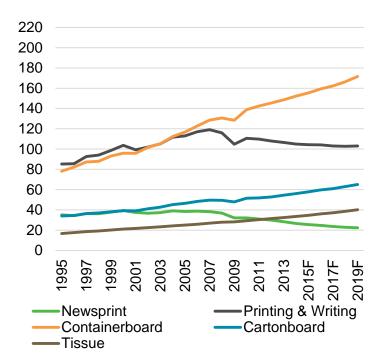
Packaging: containerboard, cartonboard and other paperboard



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# Growth in packaging and tissue demand is expected to continue while printing & writing and newsprint are declining

#### Paper consumption (Million tons)



CAGR	1999–2014	2014–2019F
Containerboard	+3.3%	+2.4%
Printing & Writing	+0.4%	-0.3%
Cartonboard	+2.6%	+3.0%
Tissue	+3.5%	+3.7%
Newsprint	-2.3%	-3.5%

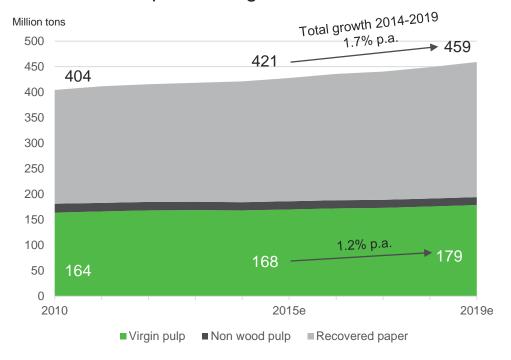


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## World pulp demand

Fiber substitution by high quality virgin fiber wood pulp continues to grow

#### Paper making fiber demand

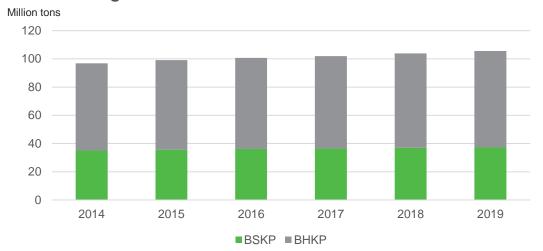


- World paper-making fiber demand is growing
- · Virgin fiber demand is increasing
- The share of market wood pulp is increasing
- Industry offers different types of investment opportunities in different markets
- New bio-pulp mill concept offers opportunities especially in Europe and North America, and also in Latin America



# Virgin fiber demand is concentrating on BHK, fluff and dissolving





#### Growth estimates

BHK 2.0%/a or 1.3 million t/a

BSK incl. fluff 1.2%/a or 425,000 t/a

Fluff 3.8%/a or 225,000 t/a

#### **BHK drivers**

- Growth of tissue paper and high-quality boxboard
- Growing market share of woodfree papers relative to mechanical papers in P&W segment
- Advances in paper machine design, and more extensive use of BEK in woodfree papers

#### **BSK** drivers

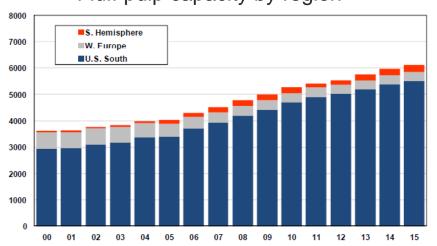
- Growth of tissue paper throughout the world
- Steady rise in fluff pulp demand



## Fluff pulp market

Almost all BSK fluff pulp is sold on the market to consumer product companies for conversion to absorbent products





- World fluff pulp demand is approx.
   5.6 million tons, growing steadily by about 3.8%/a or about 225,000 t/a up to 2019
- Capacity expansion outside USA is underway

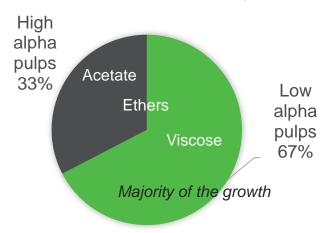
#### **Industry trends**

- Growth in disposable diapers in the developing world and increasing usage of incontinence products in the developed world as population ages
- Swing capacity between fluff and BSK pulp production
- · Brazilian BEK producers exploring options for using BEK in absorbent products



## Dissolving pulp market

#### End uses of dissolving pulps

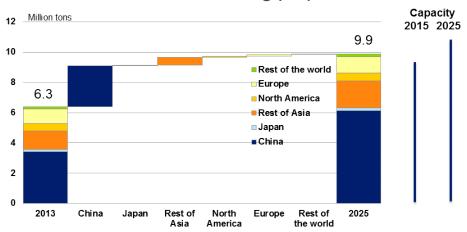


# Purity is an important characteristics of dissolving pulp

	Common end uses
Viscose	Textile industry, non-wovens, cord and industrial yarn, cellophane, sausage skin, sponges
Acetate	Cigarette filter tows, LCD films, high quality plastics, acetate yarn, fibers
Ethers/others	Food industry, pharmaceutical, cosmetics, special paints, binders and glues, artificial leather, explosives

- In 2015, demand estimate is 6.9 million tons.
- Present capacity is estimated to about 9.0 million tons.
- Estimated demand of 9.9 million tons in 2025, with 3.7%/a growth in 2013–2025 requires about 11 million tons of capacity, i.e. +2Mt, mainly through conversions.

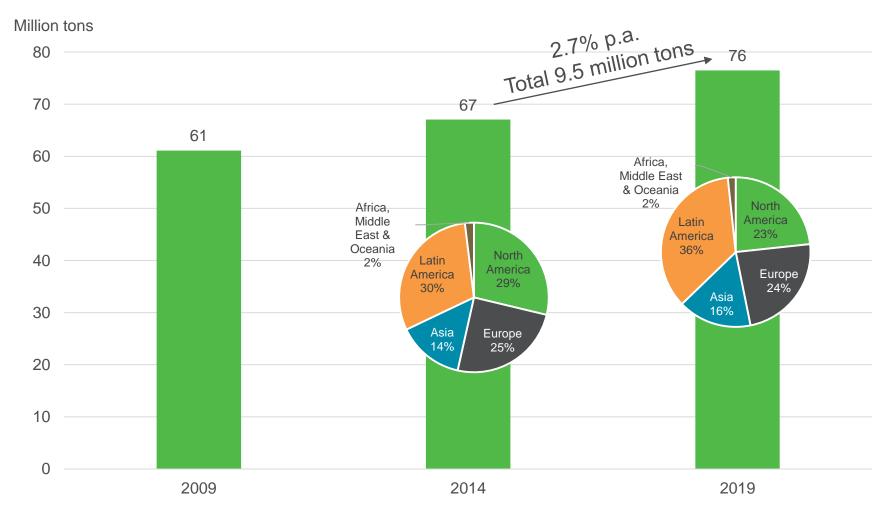
#### Global demand of dissolving pulp





## World market pulp capacity

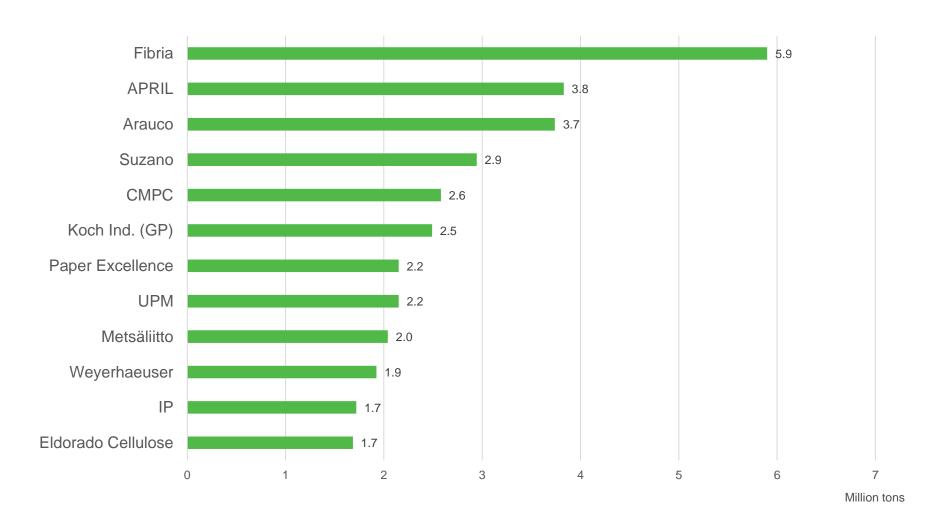
#### Majority of the investments occur at market pulp mills





## Top market pulp producers

Top 5: 27% market share; Top 10: 43% market share

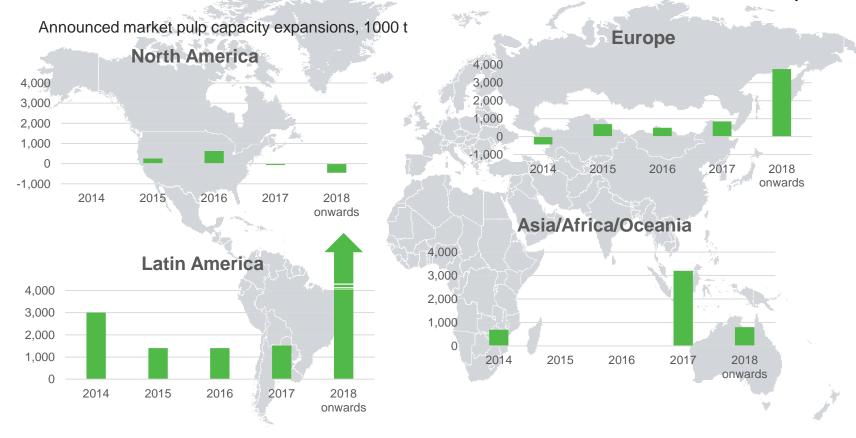


Source: RISI, news

September 10, 2015

# Future pulp capacity changes offer good project opportunities

New mills will be constructed in Latin America, Asia and Finland. New midsized installations are in demand in Asia-Pacific. Upgrades, rebuilds and conversions are done in the mature markets of North America and Europe.

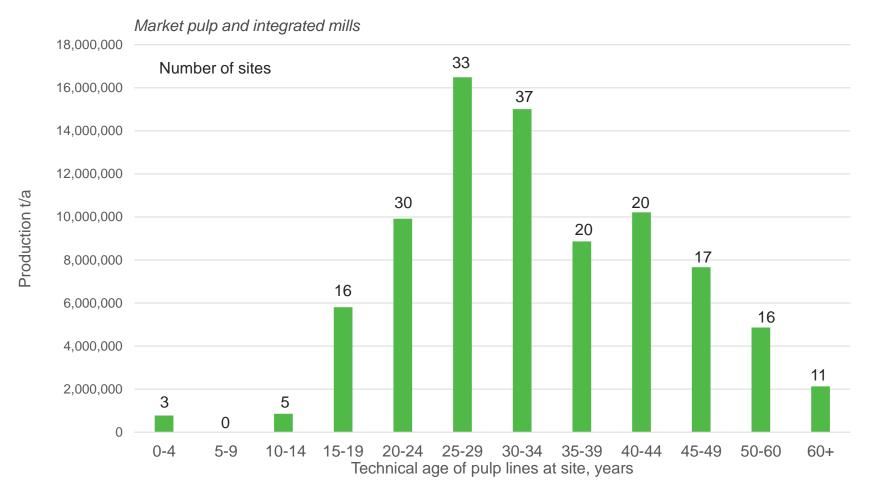


Source: RISI. July 2015



## North American fiber production

88% of the sites in the North America have over 30 years old pulp line(s)



Source: Fisher Solve



September 10, 2015

## Conditions for pulp investments

Projects have realized in locations where implementation and operating risks are acceptable. In addition, investors benefit from a sustainable competitive advantage

#### General cost levels

- Strong USD relative to most currencies has reshaped the cost structure of pulp industry, with South America and Indonesia pulp mill projects becoming more interesting investments
  - High quality pulp low total production costs
  - A lot of land can be planted in Indonesia
- Restrict project implementation in highly developed economies

#### Good business environment

- Needed for capital intensive investments
- Country risks, credit availability
- China's economy will remain one of the key alobal drivers

#### **Infrastructure & Logistics**

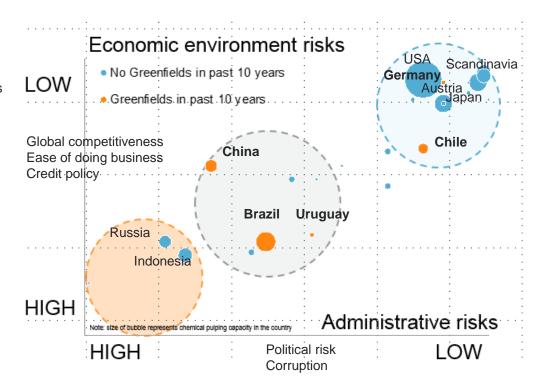
Distance to raw material and to the markets

#### Technology

- Relative few suppliers offering full technology packages
- **Bio-concepts**

#### Ready installed base

North America offers strong rebuild market



Source: Pöyry, RISI, news



# Pulping process in a nutshell



Pulping process Cooking Wood handling Mill water Pulp drying Chemical island Power grid Chemicals treatment Recovery Boiler Turbine Power Boiler Lime kiln Recausticizing Not FiberLine included in Valmet Today's Focus Scope

## **Valmet Process solutions**

Chemical pulp - BSK / BHK / BEK/ Dissolving



### Valmet FiberLine

#### Proven large scale efficient and reliable

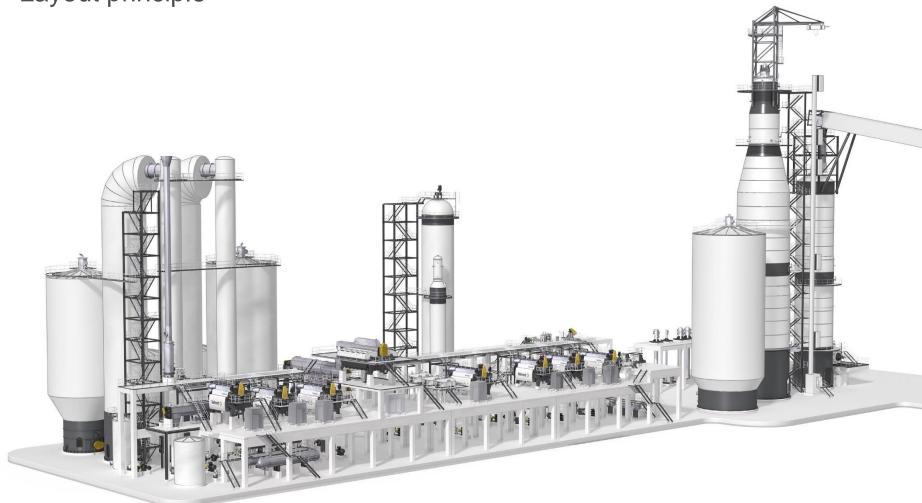
- High yield >54.5% with Compact Cooking
- Maximized power to the grid
  - +9.6 MWh = 4.4 Million USD/a @ 1.75MT/a
- Benchmark in water consumption and effluent volumes with TwinRoll press
  - Saving 10 million m³/a @ 1.75MT/a
- Low maintenance cost with TwinRoll press
  - USD 8.5 million savings/10 years @ 1.75MT/a
- Good platform for Service growth and profit!





## The modern Valmet kraft fiberline

Layout principle





## Pulp washing

TwinRoll<sup>™</sup> Evolution - probably the best pulp washer in the market

Will be looked at during the Site tour

- Easy to install
- High capacity
- Reliable and flexible
- Optimized operation
- Low pressure demand
- Suitable for gravity feed
- Minimized operational and maintenance cost



~1,300 sold to date



Valmet <

OAROD 13

# Fiberline machine products

More than 100 various machine products

- Digesters
- Refiners
- Washers
- Screens
- Filters
- Mixers
- Tower equipment
  - Scrapers
  - Agitators
- Feeders
- Ozone reactors
- MC Pumps (Sulzer)
- Reactors
- Kilns

Machines are

good for service business!



















# Summary



## Pulp summary

- Good Market opportunities
  - New Mills
  - Rebuilds
  - Upgrades
- Well received products
  - CapEx
  - OpEx
  - Sustainability





# Pulp initiatives going forward

**Customer excellence** 

Capitalize on Northern hemisphere softwood opportunities

Leader in technology and innovation

Significant R&D investments focused in increasing cost competitiveness

Further commercialization of new offering of Pulp and Energy business line targeting in >20% of orders received from new offerings

in processes

Savings through efforts in the field of procurement, and through further development in the utilization of cost competitive countries opportunities

Continued focus on lowered cost of product quality

Innovation and renewal

Lean Operations in all we do

Winning team

Unified local presence close to customers, suppliers and partners Focus on global processes and competence development Being a good place to work at





# Services

Lars Eklund, VP Performance Parts

Site visit to Sundsvall September 10, 2015



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Services session, Sept 10, 2015

- 1 Services
- 2 Service for Fiber customers
- 3 Performance parts



# Services



### Services business line in brief

Empowered to serve the pulp, paper, and energy industries

Sustainable services for energy production, fiber processing, paper, board and tissue production lines

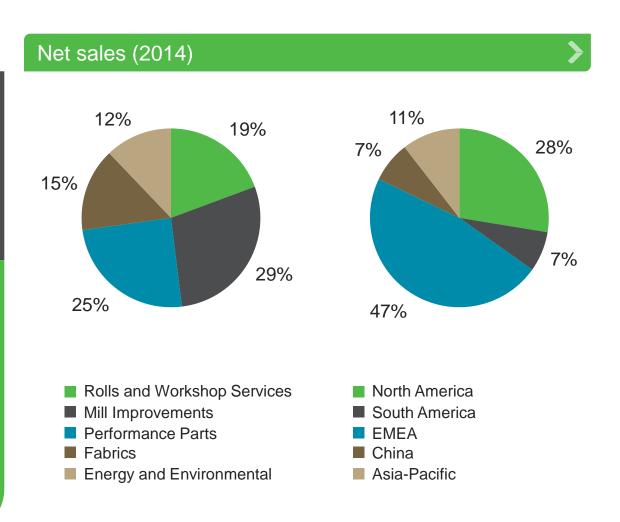
Committed to sustainability, customers' profitability, optimized production and maintenance, longterm partnership

#### 2014 figures

Orders received EUR 1,055 M Net sales EUR 989 M Employees 5,230

## Market position #1-2 Services

**3,800** pulp and paper mills worldwide, of which over 50% purchase services from Valmet **400** customers outside the paper industry

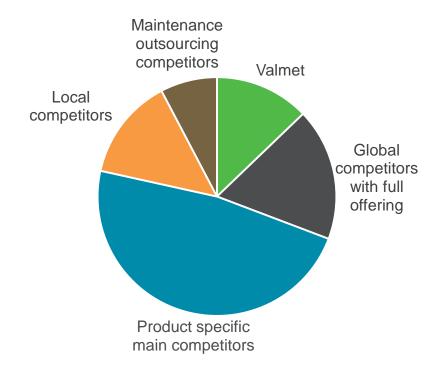




# Services competitors and market position

Room for growth

Valmet's market share is ~13%



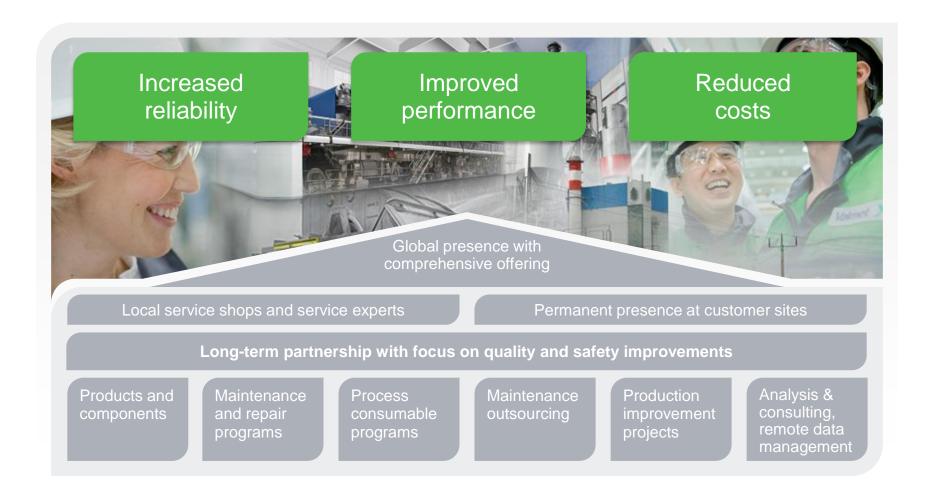


Competitor type	
Global competitors with full offering	VOITH Engineered reliability.
Product specific competitors	SANDUSKY  A ACCENT ON INNOVATION  AN ACCENT ON INNOVATION  HANNECARD  WITH AND INNOVATION  WITH AN
Local competitors	BIOCHARS  CALDEIRAS  Adanta Gear Works  EVG
Maintenance outsourcing competitors	JACOBS CUANT Caverion maint BILFINGER



### Valmet Services

Leading technologies and expertise close to customers

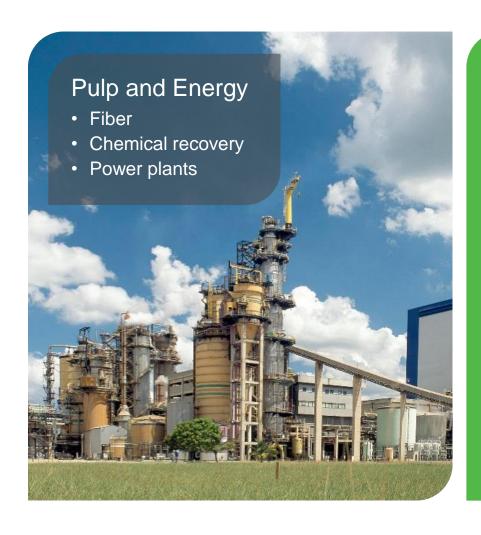




# Service for Fiber customers



# Services growing the fastest in Pulp and Energy

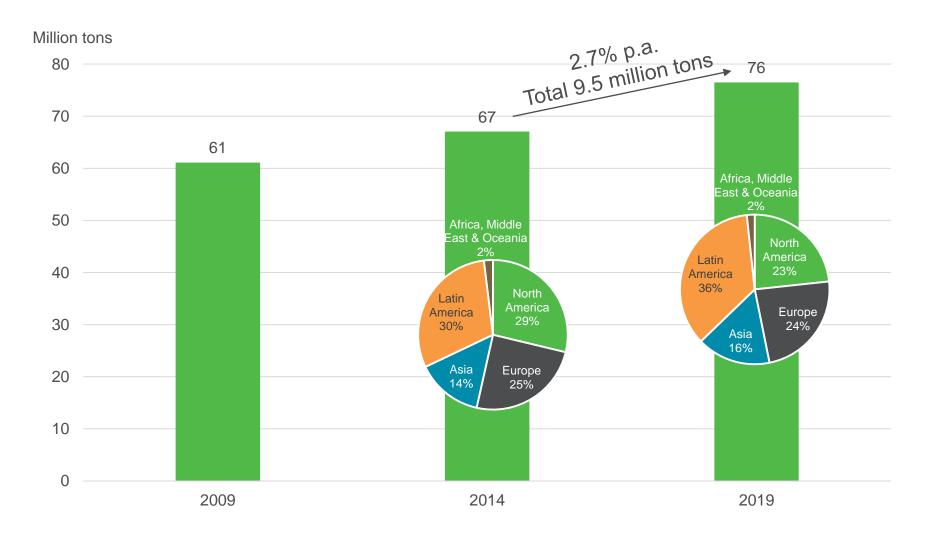


40%

of the world's pulp is made with Valmet machines



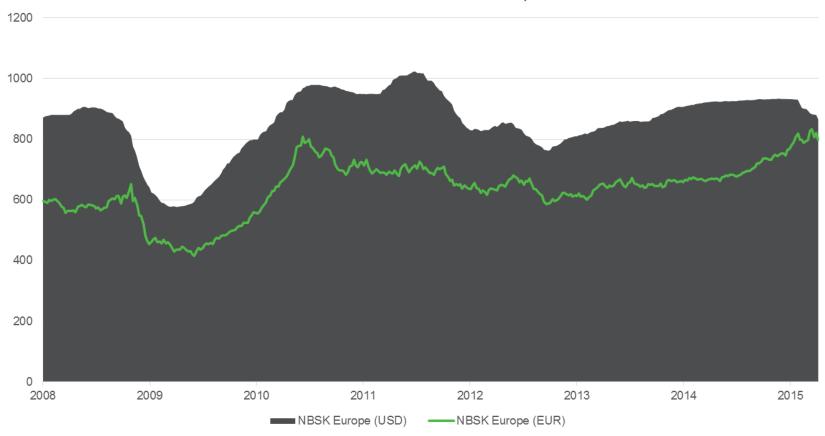
# New capacity has higher service potential





# Pulp price has an impact on Services







# Expansion of service capacity in growth areas



New Service centers and expansions of existing

- Araucaria, Brazil
  - Full scope service center for Fiber
  - Open 2012
  - Logistic center 2016
- Jakarta, Indonesia
  - Full scope service center for Fiber
  - Open 2016 (12)
- Expansion in Wuxi, Zibo and Shanghai, China,
  - New resources in existing centers
  - Expansion of logistic centers
  - Screen basket expansion 2014



# Performance parts



# Services offering

#### Comprehensive life-cycle services offering











#### Rolls and Workshop Services

kshop Improvements ices

Mill

- Upgrades
  - Components
  - Expert services

#### Performance Parts

- Spare parts
- Processes Parts

**Fabrics** 

- Energy and Environmental
- Paper machine clothing
- Filter fabrics
- Services for evaporation plants, power and recovery boilers and environmental equipment

Workshop services

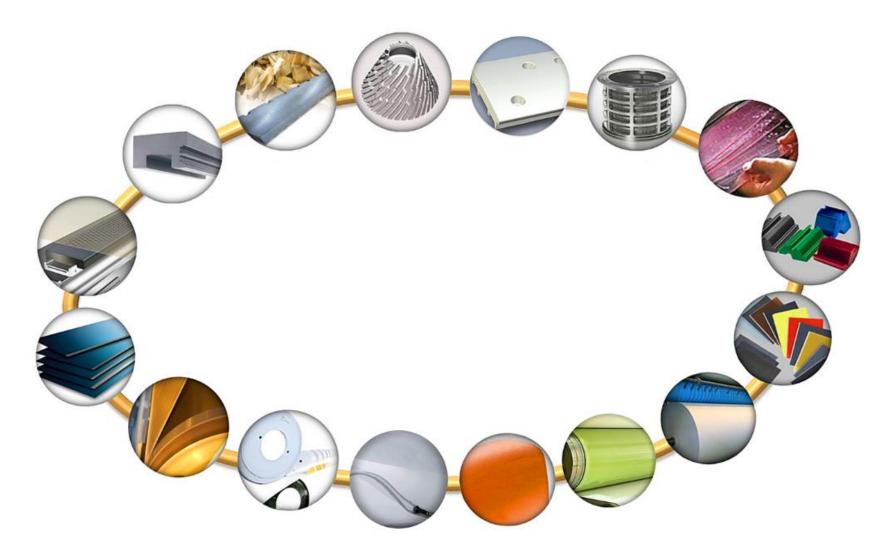
Roll covers and

maintenance

Rolls



# A selection of parts





# **Parts**



100,000 deliveries yearly

**eServices** 

1.1

million parts

60,000 Orders per year





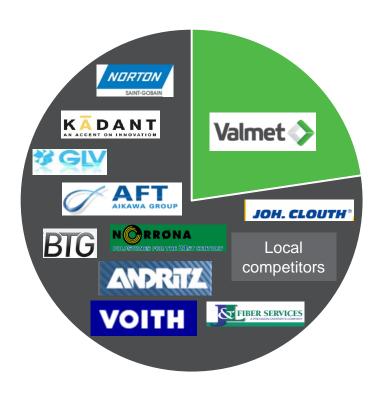
One order every

6 min



# Parts market size is big and growing

Market and key competitors







Uniqueness of parts business and development areas



## Different type of parts, different drivers

Increased reliability

Reduced costs

Improved performance







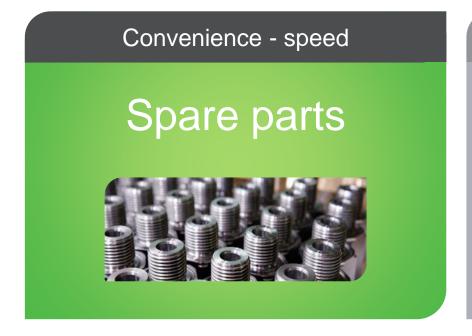
# Spares are reliability (convenience) driven

Supported by 4 global logistic centers

Increased reliability

Reduce costs

Improved performance







# Speed is critical for spares growth





#### Actions for speed

- Quotation and order handling in local service centers
- 4 global logistic centers with local sourcing and global supply
- Tailor-made customer Inventory solutions
- IT tools for customer easiness and internal efficiency

Speed Easiness



# New IT tools for enhanced customer experience

Tools launched and implemented in 2014 and 2015

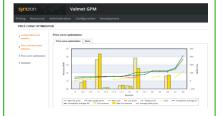
#### Internal efficiency – faster response

#### Stream



- Global search and communication tool
- Linking all Service Centers

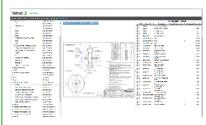
# Value based pricing (VBP)



- Pricing based on value drivers like complexity, customer value & competition
- Improved price quality, efficiency and customer trust

#### Simplify life for customer

#### eParts book



- Electronic customer machine documentation
- Hot-links to eServices

#### **eServices**



- On-line access to parts information
  - Price & availability
  - Part details
- 1,100,000 articles



### Process parts performance driven

Agreement based business

Increased reliability

Reduce costs

Improved performance

Spare parts

Output

Description:

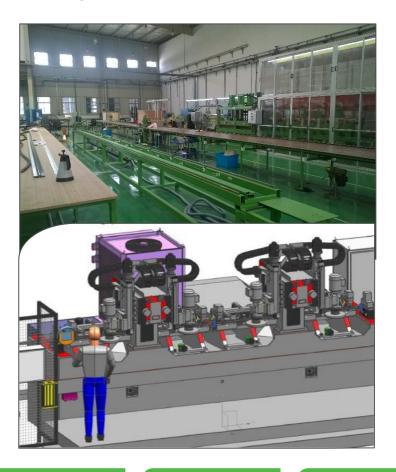




### Process parts

#### Energy, capacity and production cost focus





- New production capacity
  - Parts center established in Shanghai,
     China, doctoring and screen baskets
  - New capacity in added in NA, coater blades
- R&D initiatives
  - Focus on product renewal
  - Additive manufacturing, 3D
- Local technology competence
  - Sales by technology focus
- Focus on agreements
  - Fexible offering model

Cost

Energy

Capacity



# Creating customer value via flexibility

Make your own mix of technical scope, stocking, pricing and technical support

Technical scope		Inventory management		Pricing agreement		Valmet support	
	Process parts		Stock at customer site		Results based model		Expert services
	Fabrics		Reserved stock at Valmet		Production based model		Process expert support
	Roll covers		Deliveries based on prediction / demand		Flat rate TCO model		Shutdown / maintenance support
	Spare parts				Invoicing per usage / transaction		Inventory management support
							eServices



# Summary



# Performance parts summary

- Service and performance parts are growing
- New service capacity for Fiber customers in Brazil, China and Indonesia
- Investments and development in process parts supporting growth targets
- Speed and convenience are main drivers for spares growth
- 3D printer for metal can change the game





# Additive manufacturing – 3D printing of parts

Will change the game







# Biotech & Environmental Systems

Rickard Andersson, VP Biotech and ES

Site visit to Sundsvall September 10, 2015



#### Contents

Biotech & ES session, Sept 10, 2015

- 1 Global biotechnologies market
- 2 Valmet's biotechnologies offering
- 3 Global environmental systems market
- 4 Valmet's offering in environmental systems
- Summary



# Global biotechnologies market



# Biotechnology drivers create new demand

Drivers may differ somewhat depending on technology and market

#### In general

- Strong market demand on bio based products
- Ethanol and non-fossil based chemicals and materials market demand
- Making use of waste streams by adding value
- De-bottlenecking of existing plants
- New products and revenues from existing processes
- Incentives and political decisions





# Our traditional business and customers form sound foundations for our biotechnologies

#### **Pulp Mills**

- Number one in chemical pulping
- Decades of experience and references in wood handling systems, cooking systems, complete fiber lines, evaporation systems and recovery islands as well as odor control

#### **Heat and Power Generation**

- Largest boiler and plant supplier in biomass and waste sector
- Extensive experience in fluidized bed boilers, bioGrate boilers and air pollution control systems

#### **Proven Solutions for Industry**

#### **Biofuels**

- Gaseous fuels
- Liquid fuels
- Solid fuels

# Bio-based chemicals & materials

- Monomers and polymers
- Composites
- Fine and specialty chemicals





# Bio-based products are any products – fuels, chemicals, materials – made from renewable resources

Plant material and municipal waste – biomass – are turned into electricity, fuels, intermediates for the chemical processes and materials

#### **Biofuels**

Bioethanol (1G and 2G)<sup>1</sup> Biodiesel (1G and 2G)<sup>2</sup>

- Replace fossil raw material based petroleum
- Decrease the greenhouse gases

#### **Bio-based chemicals**

- Replace chemicals derived from fossil petroleum
- Reduce pollution
- Increase efficiency
- Limit the hazardous materials in the manufacture and use of chemicals

#### **Biomaterials**

- Materials made from petrochemicals can be replaced with materials made from biomass
- Useful and biodegradable alternatives
- Reduction of fossil based products
- Utilization of byproducts and residues

#### Valmet serves the emerging biotechnologies markets

Our focus is on lignocellulosics and waste raw materials

- 1) First generation biofuels: produced directly from food crops such as corn or sugar cane.
- 2) Second generation biofuels: produced from non-food crops such as wood, organic waste, food crop waste, specific biomass crops



### Examples of bio-based products and main players

#### **Biofuels**

#### **Bio-based chemicals**

Commercial products (of fermentation process)

Sugar platform /

#### **Biomaterials**

#### **Products**

Bioethanol (2G) Biodiesel (2G)

#### **Products**

Aspartic acid, Algal oils, Farnesene, Itaconic acid, Isobutanol, Lactic acid, N-butanol, Succinic acid, Polyhydroxyalkanoates, 1,3-Propanediol

#### **Products**

Bio-based plastics, as a product example Main material PET

#### **Commercial scale producers**

ABENGOA BIOENERGIA











**Key players** 











#### Number of players such as























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### Biotechnologies market

# Market drivers

- Emerging market for converting biomass into fuels, chemicals and materials
- Growth of energy, transportation, and chemical industry sectors
- De-bottlenecking and making value from waste and residues
- Volatile due to changes in regulations and oil price

# Industry trends

- Partnerships, mergers and acquisitions proceed in search of synergistic know-how, value chains and value networks, business concept, process and equipment optimization
- Huge number of companies; some fail, others continue to move steadily towards commercialization
- Conversion of biomass to chemicals and materials instead of or in addition to fuels in search for economic viability
- Location at the source of feedstock to reduce transportation costs and other costs associated with feedstock aggregation
- Alternative feedstocks, e.g. waste or gas





Valmet's biotechnologies offering



### Valmet's biomass conversion technologies

#### Penetrating the market in steps through references



- LignoBoost system for extracting lignin from kraft black liquor
- Solutions for prehydrolysis of biomass to sugars and lignin for further refining to fuels or chemicals
- Complete production lines for steam exploded black pellets and revamps of existing white pellet plants
- Pyrolysis solutions for bio-oil production
- CFB gasification technologies for biomass and waste gasification

#### **Facts**

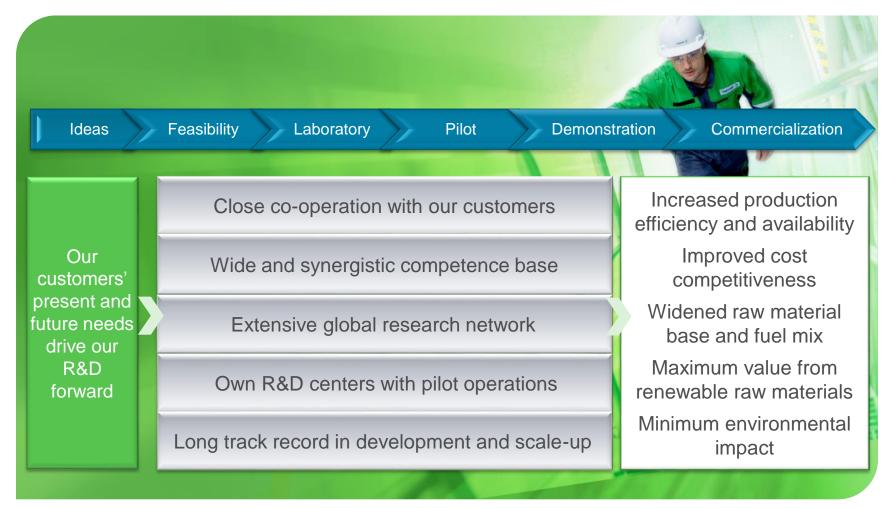
- Commercial scale lignin separation installations in operation since 2013
- Several prehydrolysis pilot scale deliveries. First demonstration scale plant in operation in 2012. Commercial scale being offered.
- Bio-oil pilot production since 2009, first demonstration scale plant in operation in 2013
- Commercial scale gasification of biomass and waste since 2011

#### Results

- New revenue streams for pulp mills and biomass power plants
- · Reduction of emissions
- From fossil fuels to utilization of sorted waste and biomass
- Alternative renewable fuels



# Valmet is committed in R&D: We continue to move our customers' performance forward





## Long-term R&D cooperation with partners produces results - pyrolysis as an example

#### 1980's

The first laboratory studies by VTT

#### 2007

Technology development consortium - Valmet, UPM and VTT

The first cold model tests at Valmet's R&D Center in Tampere

#### 2010

Combustion tests

Planning for a commercial-scale demonstration plant

#### 2013 -

R&D projects on pyrolysis oil upgrading



The first pyrolysis R&D projects in **Finland** 



Fortum joins the development consortium

Oil production **R&D** Center

#### 2012

Deal to construct Joensuu bio-oil plant -Fortum and Valmet



2013

Commissioning of Fortum's Joensuu plant









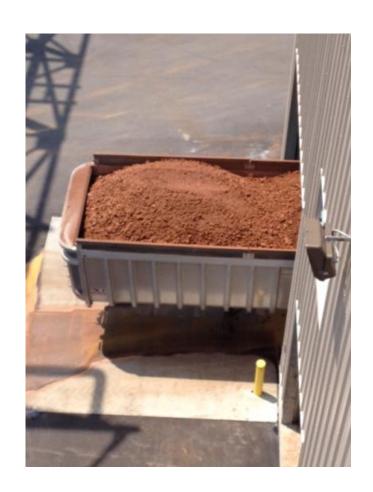
Produced





## How can pulp production be increased when lignin is extracted from black liquor?

- Lignin has a high heating value (about 26 MJ/kg DS) and it creates ~35% of the dry solids content in the recovery boiler
- The recovery boiler is limited by the heat load and many mills run their boiler close to the maximum limit
- When lignin is removed prior to combustion, the dry solids content and the overall heating value of the black liquor is decreased
- The thermally off-loaded recovery boiler can then take a larger flow of black liquor





### Lignin is a versatile product

#### Applicable as a fuel or intermediate for chemicals and materials

- Lignin is structurally and chemically very complex high molecular weight material containing different aromatic building block components
- The variability of structure will naturally lead to mixtures of products when converting lignin
- The exact details of biomass feed and lignin recovery process will result in lignins of differing properties in e.g. molecular weight distribution, solubility, number of free phenolic, hydroxyl and carboxyl groups etc.



Photos: Compliments to Innventia



### Lignin separation as part of pulp mill process

#### LignoBoost lignin separation process connected to pulp mill chemical recovery

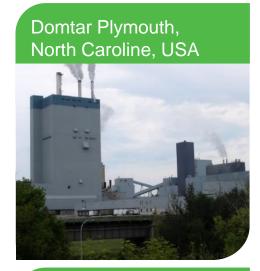
 Lignin can be utilized as renewable fuel replacing fossil fuels and as new bio-material for many industries

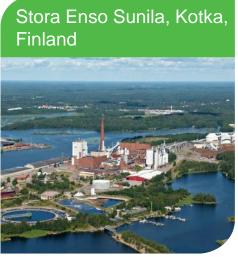
#### **Domtar Plymouth, USA**

- Annual yield of 25,000 tons lignin
  - Decreased use of fossil fuel
  - Increase of pulp production capacity by 5% and efficiency by offloading the recovery boiler
  - Domtar sells recovered lignin as BioChoice™ product

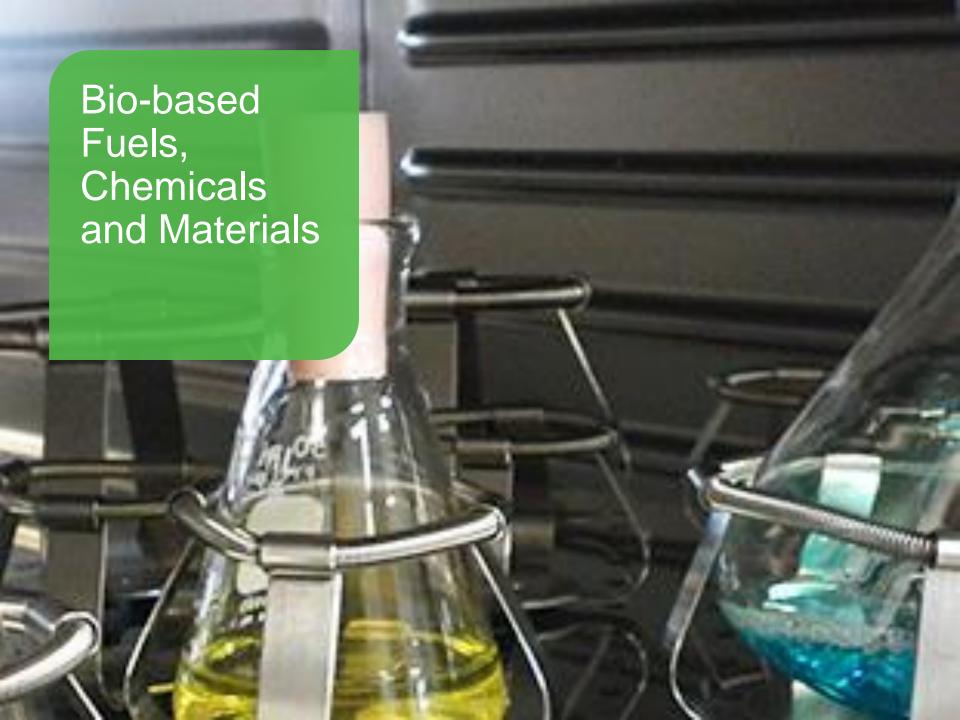
#### Stora Enso Sunila mill in Finland

 LignoBoost plant produces 50,000 metric tons of dried lignin per year

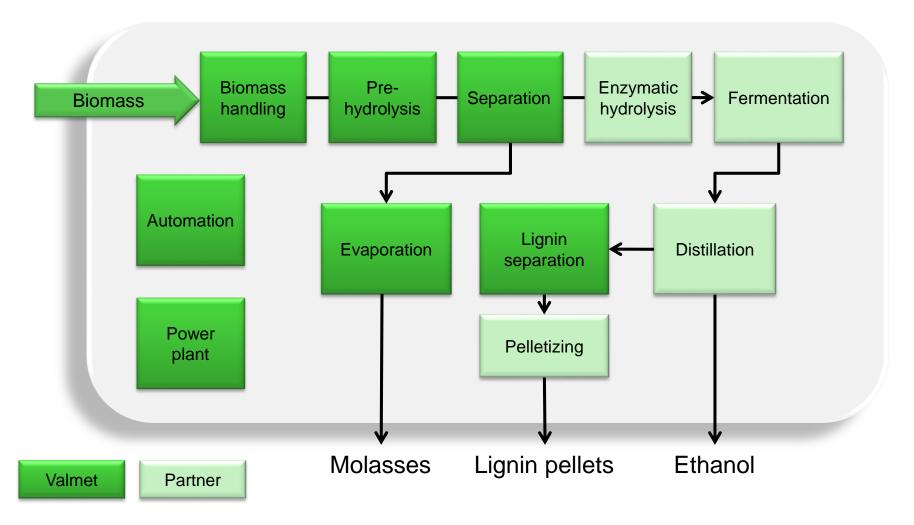








# We contribute to bioethanol and bio-based chemicals with our proven solutions





# Production of climate-friendly bioethanol from agricultural waste

Second generation bioethanol produced from agricultural waste

Up to 1,000 tons of cellulose ethanol from around 4,500 tons of wheat straw

#### Key results

 Biofuel cuts CO<sub>2</sub> emissions by about 95% compared to fossil-based







### Steam explosion technology for bio coal

- Zilkha Biomass Energy LLC and Valmet have signed a collaboration agreement in the field of steam explosion. The parties will work together to develop a joint global offering.
- Steam exploded bio coal provide a number of benefits compared to traditional wood pellets
  - Improved durability, water-resistance, higher energy content, lower shipping costs, and reduced dust problems compared to other types of bio-based pellets.

# Material handling











# Biotech and Environmental Systems case example: Additional revenue from bio-oil

Fast pyrolysis of biomass integrated to a fluidized bed boiler

Production of bio-oil by pyrolysis from forest residue and other biomass

Renewable bio-oil production of 50,000 t per annum

#### Key results

- Results in significant reductions in CO<sub>2</sub> emissions
- Bio-oil can replace heavy fuel oil in heat and power generation and might be further refined to transportation fuel
- Integration provides maximum energy efficiency

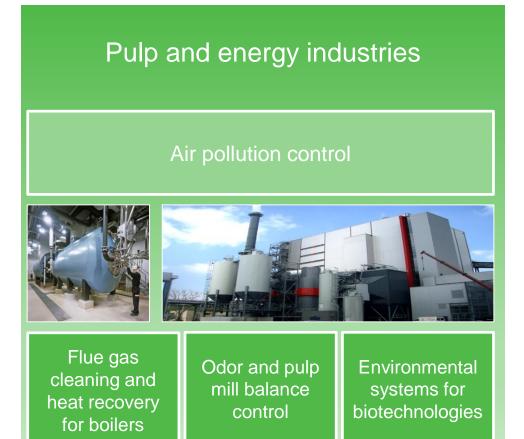




# Global environmental systems market



# Environmental systems are part of our traditional offering with 500 references



- Valmet provides proven systems to pulp mills and energy sector
- Valmet has delivered 500 air pollution control systems



### Environmental systems market

# Market drivers

- Very large and growing global market in air pollution control
- Tightening emissions legislation and stricter directives globally
  - USA, Europe
  - China biggest market & increasing
- Aging power plants and pulp mills
- Increasing energy efficiency

# Industry trends

#### **Energy**

- Industrial Emission Directive (IED) -EU
  - Large combustion plant
  - Medium combustion plant
  - Waste directive
- Aging power plants, in EU, 45% of power generation capacity is more than 30 years old – APC rebuilds
- Life span thinking of plants
- Energy efficiency heat recovery especially in the Nordics

#### Pulp

- Odorless mill, environmental acceptance
- Capacity increases debottlenecking
- Aging pulp mills ESP rebuilds
- Chemical balance control sulphuric acid production





# Valmet's offering in environmental systems



# Extensive offering of air pollution control systems



- Dry, semidry and wet flue gas cleaning processes for removal of particular and gaseous emissions
- Condensing scrubbers and heat exchangers for recovering heat from flue gas
- SNCR and SCR technology for NOx reduction
- Odorous gas treatment and chemical balance control systems for pulp mills processes

#### **Facts**

- Complete flue gas cleaning and heat recovery systems
- Odor and mill balance control for pulp mills
- 500 air pollution control references

#### **Results**

- · Minimum emissions
- Reliable and proven technology solutions
- Increased plant efficiency
- · Fuel savings



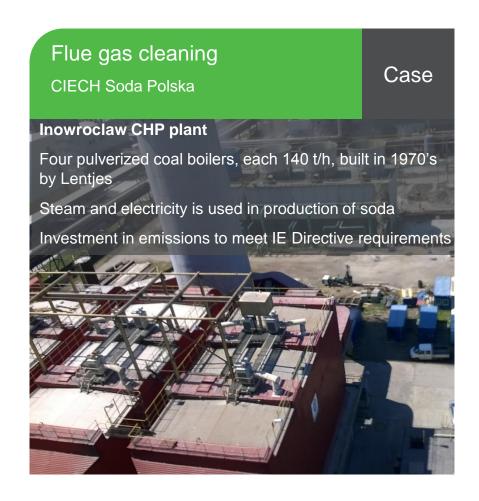
# Meeting BAT emission levels with lowest life cycle cost

#### Valmet's scope of delivery

- Selective catalytic NO<sub>x</sub> reduction (SCR) for each boiler
- Wet limestone flue gas desulfurization (FGD)
- Take over in 2016 to 2018

#### **Key results**

Meeting BAT emission levels with lowest life cycle cost





# Summary



### Biotech and ES summary

- Valmet serves the emerging biotechnologies markets
- Our focus is on lignocellulosics and waste raw materials
- We build on our knowledge base, but continue the development to fit the emerging business
- Valmet provides proven Environmental
   Systems to pulp mills and energy sectors
- Very large and growing global market in air pollution control
- Tightening emissions legislation and stricter directives globally drive the business







