

### Valmet today – the market leader with a unique offering

Process technology, services and automation for pulp, paper and energy



#### **Unique offering**

- Widest offering in the market combining process technologies, services and automation
- Research and development spend EUR 66 million (in 2018)



- Leading market position in all markets
  - Pulp #1–2
  - Energy #1–3
  - Board #1
  - Tissue #1
  - Paper #1
  - Services #1–2
  - Automation #1–3



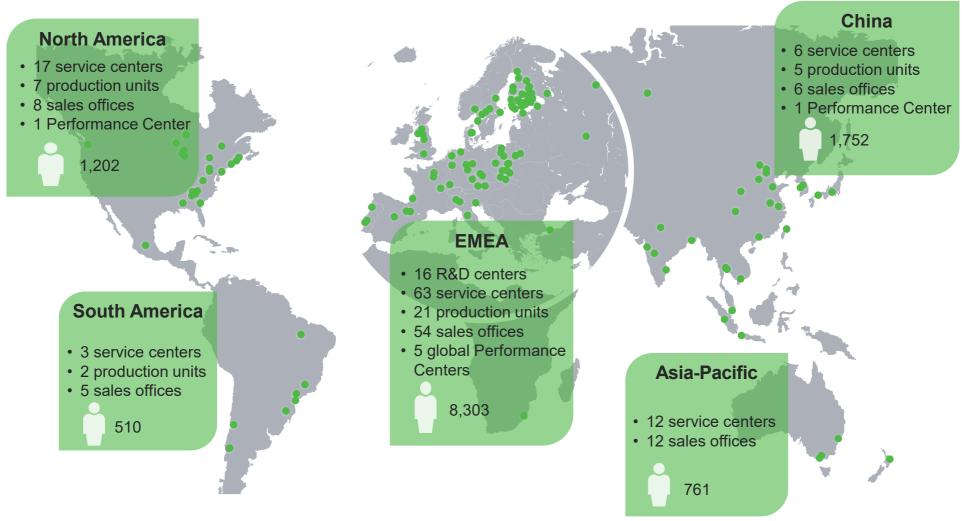
Leader in sustainability

- Sustainability 360° agenda integrating sustainability into our key processes
- Five consecutive years in the Dow Jones Sustainability Index
- A rating in CDP Climate
- Three consecutive years in Ethibel Sustainability Index Europe



#### Strong, global presence close to our customers

Over 100 service centers, 85 sales offices, 35 production units, 16 R&D centers, 7 Performance Centers





#### Valmet's approach to sustainability

Sustainability is based on our key principles and integrated into our processes



# Guiding principles and stakeholder expectations as a starting point

- Code of Conduct and related policies
- Valmet's values
- Compliance with UN Global Compact and selected globally acknowledged principles
- ISO 9001, ISO 14001 and OHSAS 18001 management systems
- Stakeholder expectations and requirements



## Sustainability360° agenda with detailed 3-year action plans

- · Sustainable supply chain
- Health, safety and environment
- People and performance
- Sustainable solutions
- Corporate citizenship



# Comprehensive and transparent reporting

- Annual sustainability reporting according to global standards (GRI) and assurance by a third party
- Reporting to third party sustainability rankings and indices











# Valmet's globality and nature of its offering sets special requirements for sustainability





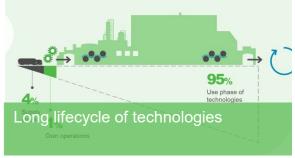
- Global Code of Conduct
- Ensuring compliance with Human and labor rights
- HSE management
- Sustainability assessments when changing the market presence or in M&As



- 24% of direct purchasing originate from medium to high sustainability risk countries
- Importance of
  - Transparency and sustainability of the supply chain
  - Commitment to working with suppliers to develop their operations
  - Clear processes to handle serious breaches in the supply chain – zero tolerance for forced or child labor



- Very strict sustainability requirements from the most advanced customers acting as a prerequisite for a business relationship
- Many customers are moving towards stricter sustainability requirements for their suppliers



- 95% of the environmental impacts of our products are emitted at the customer sites after delivery
- → Importance of the environmental performance of our technologies when they are used
- Energy, raw material and water efficiency, fuel flexibility, air pollution control



### Sustainability360° agenda

Summary of action plans 2019–2021



Sustainable supply chain



Health, safety and environment (HSE)



People and performance



Sustainable solutions



Corporate citizenship

- We develop sustainable procurement practices globally
- We support selected key suppliers to meet the level of sustainability expected by Valmet
- We invest in safety culture and effective **HSE** processes and practices
- We collaborate with customers and partners to improve HSE results
- We boost employee engagement and develop the best talent
- We are a responsible employer and promote diversity
- We continuously develop the sustainability performance of our technologies
- We actively promote the sustainability aspects of Valmet's offering
- We ensure respect for human rights and compliance with guiding principles across the value chain
- We promote transparent reporting and active stakeholder collaboration

#### MAIN **QUANTITATIVE TARGETS**









by 2018



**Emissions** 



by 2030











by 2030



per employee/ year by 2025



Lost-time incident frequency (LTIF)



by 2025



2.5

by 2025

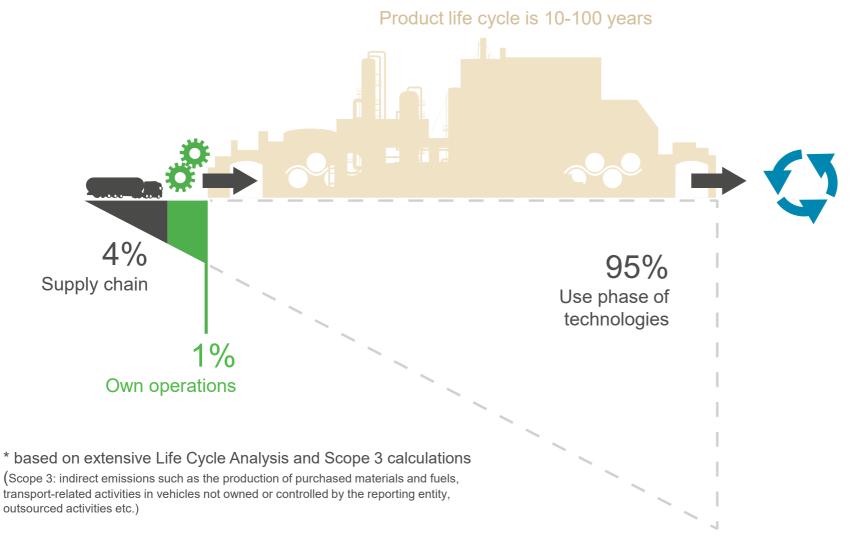


Valmet contributing to climate change mitigation



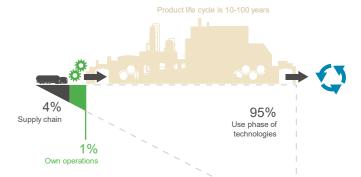
#### Valmet's value chain impact

Distribution of environmental footprint of Valmet's value chain\*





### Valmet's climate actions through the value chain



#### **Products & solutions**



- Our solutions improve our customers' environmental performance
  - modular board & paper machines
  - multifuel power boilers
- Our sustainability guidelines for R&D projects ensure that environmental targets for CO<sub>2</sub> reduction are in key technology development

#### Supply chain



- Supplier approval and screening process incl. Sustainable Supply Chain Policy
- Key supplier sustainability engagement program to support suppliers on environmental management
- Sustainable transportation of goods and development of the tracking of our carbon footprint in transportation

#### Own operations

1%

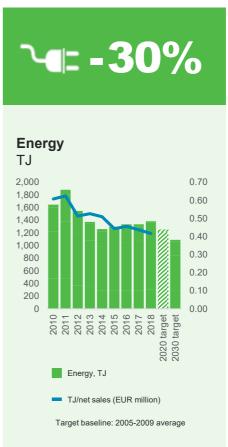
- Environmental efficiency program with long-term targets for energy, CO<sub>2</sub> emissions, water and waste to landfill
- We design and operate our facilities to promote the sustainable use of resources and to prevent pollution
- Energy audits of locations to identify energy improvement opportunities
- Environmental guidelines for offices

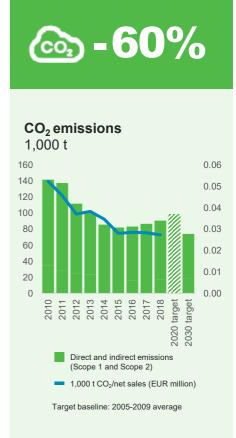


### We progress steadily towards our 2030 targets for our operations

Actions to reduce the footprint of our own operations

- All production locations have environmental efficiency actions towards our 2030 reduction targets
- Own operations of improvements focus on:
  - Production process optimization
  - Continuous upgrade equipment such as motors and machines with more energy-efficient alternatives.
  - Use of emission control technologies
  - Building energy efficiency improving insulation, installing LED lighting, installing ventilation and heating control systems, installing heat exchangers
  - Installing or sourcing renewable energy alternatives







### OptiConcept M modular board and paper production line

A completely new, modular way to build a board or paper machine with

- significant savings in energy, water and raw-material usage
- built-in safety and usability
- smaller carbon footprint through compact design





### OptiConcept M modular board and paper production line

A completely new, modular way to build a board or paper machine with Savings in energy, **Built-in safety** Smaller carbon footprint through compact water and raw-materials and usability design Safe and easy daily operations: 30% Up to 40% less 70% fewer stairs hall space lower energy consumption compared to conventional machine compared to average Up to 85% Less fiber through 430,000 kg light-weight end product fewer platforms compared to conventional machine less CO<sub>2</sub> emissions Corresponds to a car Safe daily maintenance 30% driving around the world no need to remove walkway parts during fabric changes or other maintenance work Saving in fresh water consumption



### Valmet's multifuel power boilers

With HYBEX and CYMIC boilers, fossil fuels can be replaced with renewables in continuously varying proportions. Our multifuel solutions offer

- Fuel flexibility
- High efficiency
- High reliability
- Low emissions





#### Valmet's multifuel power boilers

With HYBEX and CYMIC boilers, fossil fuels can be replaced with renewables in continuously varying proportions. Our multifuel solutions offer:

#### **Fuel flexibility**

From biomass to waste and coal in any combination

Possibility to choose the most economic fuel mixture available in the market

Possibility to maximize use of low-carbon fuels

#### High efficiency

Typical boiler efficiency well over 90% regardless of fuel

High boiler efficiency means lower CO<sub>2</sub> emissions

High electrical efficiency even on demanding fuels\*

#### High reliability

Typically over 99% of scheduled operation time

High reliability even with demanding fuels

Over 30 years
experience in developing
boiler technology and
components in
own R&D centers

#### Low emissions

Low primary emissions due to reasonably low combustion temperature

Easy NO<sub>x</sub> and SO<sub>2</sub> control

by injecting ammonia and limestone into the boiler

Reduced CO<sub>2</sub> emissions with low-carbon fuels



#### Gasification technology for biomass and waste

Valmet's gasification technology converts biomass, recycled materials and waste into product gas. The gas can then be burned into energy in a power boiler or a lime kiln with

- excellent electrical efficiency
- minimized carbon footprint
- possibility to connect as co-gasifier to existing power boiler





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Valmet's gasification technology converts biomass, recycled materials and waste into product gas. The gas can then be burned into energy in a power boiler or a lime kiln with:

**Excellent electrical efficiency** 

Up to 60%

more electricity
from same amount of waste compared to grate firing

Clean and corrosion free operation even with high steam parameters

Minimized carbon footprint

Valmet's gasifiers use only low-carbon fuels such as biomass or waste

In co-gasification, the gasifier can replace up to 100% of fossil fuel

Possibility to connect as co-gasifier to existing boiler

Economical and time-efficient investment

Minimal downtime of existing energy production

Co-gasifier extends existing boiler's service life



### LignoBoost lignin separation technology for pulp mills





### LignoBoost lignin separation technology for pulp mills

LignoBoost separates lignin from kraft black liquor in pulp making

Increased pulp production capacity

Up to 25%

more pulp by removing 25% of the lignin in the black liquor

Fossil fuels replaced with lignin to produce energy

#### 50 liters

of oil saved per ton of produced pulp when firing lignin in the lime kiln

Lignin is a

CO<sub>2</sub>
neutral fuel

New sources of income for the pulp mill

Green energy from lignin can be profitably sold to the power grid Lignin can be sold as fuel in the form of pellets or powder

Lignin can be sold as raw material for bio products and chemicals



#### Important notice

It should be noted that certain statements herein which are not historical facts, including, without limitation, those regarding expectations for general economic development and the market situation, expectations for growth, profitability and investment willingness, expectations for company development, growth and profitability and the realization of synergy benefits and cost savings, and statements preceded by "anticipates", "believes", "estimates", "expects", "foresees" or similar expressions, are forward-looking statements. Since these statements are based on current decisions and plans, estimates and projections, they involve risks and uncertainties which may cause the actual results to materially differ from the results currently expressed. Such factors include, but are not limited to:

- 1) general economic conditions, including fluctuations in exchange rates and interest levels which influence the operating environment and profitability of customers of the company or economic growth in the company's principal geographic markets.
- 2) industry conditions, intensity of competition situation, especially potential introduction of significant technological solutions developed by competitors, financial condition of the customers and the competitors of the company,
- 3) the company's own operating factors, such as the success of production, product development and project management and the efficiencies therein including continuous development and improvement
- 4) the success of pending and future acquisitions and restructuring.



