



Stable business

Automation

Services

Pulp and Energy Paper **Capital business**





Orders received (EUR million)

1,035 1,055 248

035 1 .055

1,367

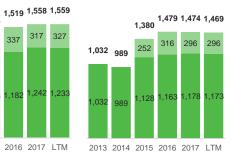
Net sales (EUR million)

327 317 337

992

606

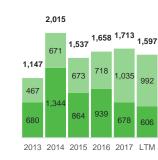
,242 .182

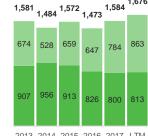


Orders received (EUR million)

2013 2014 2015 2016 2017 LTM

Net sales (EUR million)





2013 2014 2015 2016 2017 LTM

LTM = Last twelve months (April 1, 2017 - March 31, 2018)

2013 financials on a carve-out basis.

ion has been consolidated into Valmet's financials since April 1, 2015, when the acquisition was completed. ion Q1/2015 figures are stand-alone figures based on Metso's reported figures and pro forma figures excluding Process Automation Systems and are therefore indicative only. Figures for Q2/2015 and onwards are Automation business line figures (including internal net sales and orders received).

Investor Relations

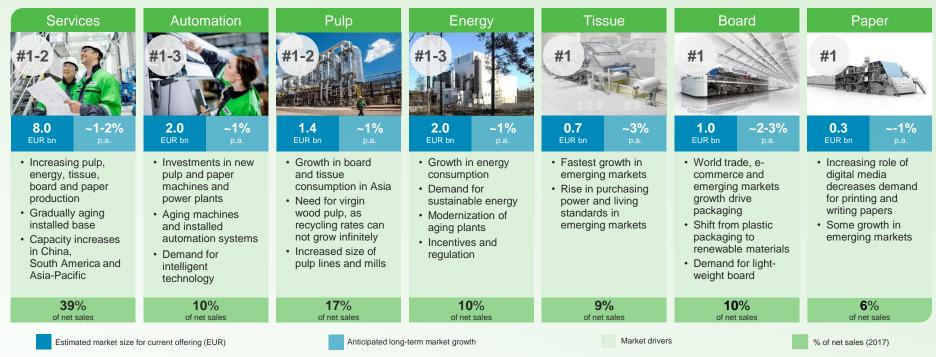
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Strong market position in markets that grow





Strong market position in markets that grow

Stable business, with EUR 1.5 billion of net sales, offering stability, growth and profitability

Capital business, with flexible cost structure, offering growth and profitability potential

Continuous systematic development

Technology leader with unique offering

Financial targets

Net sales for stable business to grow over two times the market growth

Net sales for capital business to exceed market growth

Comparable EBITA: 8–10%

Comparable return on capital employed (pre-tax), ROCE: 15–20%

Dividend payout at least 50% of net profit