

Valmet IR Newsletter Q2/2017



The second quarter of 2017 is now behind us, and it is time to wrap up the highlights of the quarter before the publication of the Half Year Financial Review January 1 – June 30, 2017, which will be published on July 27, 2017. Please note that the silent period will begin on July 6, 2017. If you wish to book a call before that, please contact [Heli](#).

Actions and activities in Q2/2017

During the second quarter of 2017 Valmet was on **Roadshows** in Munich, Frankfurt, Chicago and Boston.

In addition, Valmet participated in the follow conferences: Goldman Sachs European Small & Mid Cap Symposium in London, Berenberg USA Conference in New York and Handelsbanken's Nordic Mid/Small Cap seminar in Stockholm. See our latest [Roadshow presentation](#).

On June 12-16, Valmet together with Kemira, Cargotec and Stora Enso organized **Finnish Industrial Week** in China – an event week packed with site visits and company presentations. Valmet's evening included [a presentation by Aki Niemi, Area President, China](#) and a dinner. Read also [the new blog entry on China](#) in the IR Director's blog.

Valmet's IR team has also received recognition in the past quarter. On April 6, [Valmet's investor website was ranked as the best of the Finnish large cap companies](#) by the Finnish Foundation for Share Promotion and the Finnish Society of Financial Analysts. On June 21, the IR team was awarded 'Best use of multimedia for IR' at the [IR Magazine Awards – Europe 2017](#) for the innovative use of videos in IR communication. Valmet was also short-listed in the 'Best IR website' category. Take a look at our award-winning [IR Video gallery](#) and [Investor website](#).

Announcements during Q2/2017

On April 25, [Valmet published](#) its Interim Review January 1 – March 31, 2017.

On April 12, Valmet announced to revise upwards its net sales guidance for 2017. Valmet estimates that net sales in 2017 will increase in comparison with 2016 (EUR 2,926 million) and Comparable EBITA in 2017 will increase in comparison with 2016 (EUR 196 million).

Upcoming events

July 6 – 27, 2017: Silent period. Valmet is not in contact with capital market representatives during a period of three weeks prior to the publication of its interim financial results.

July 27, 2017: Publication of Half Year Financial Review for January-June 2017

August 17, 2017: Q2-presentation for institutional investors in Helsinki, hosted by Nordea

August 22, 2017: Roadshow in London by SEB

August 23, 2017: Roadshow in Paris by Danske Bank

See the full list of events at [Valmet financial calendar](#).

Orders received booked for Q2/2017

Date	Description	Business line	Country	Value
Jun 30	Biomass power plant and automation	Pulp and Energy	Denmark	The value of the order is approximately EUR 80 million.
Jun 29	Automation	Automation	Nordic countries	Not disclosed.
Jun 29	Two containerboard machines	Paper	China	Not disclosed. The value of an order of this type and scale is typically valued around EUR 100-120 million.
Jun 28	Complete tissue production line	Paper	Spain	Not disclosed.
Jun 27	Advantage DCT tissue machine and automation	Paper	Russia	Not disclosed.
Jun 2	Tissue machine rebuild	Paper	El Salvador	Not disclosed.

May 31	Moisturizer system	Automation	Poland	Typically, the order value of these kinds of automation system deliveries is below EUR 1 million.
May 22	Off-machine coater rebuild	Paper	South Korea	The value of an order of this type is typically EUR 10-20 million.

View also [the complete list of published orders received](#).

I wish you a wonderful summer!

Best regards,

Calle Loikkanen

Director, Investor Relations