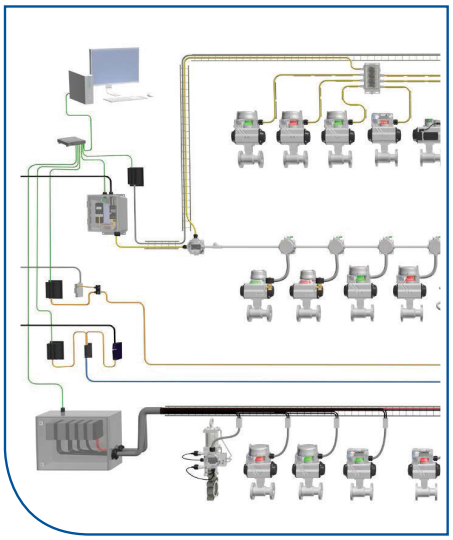
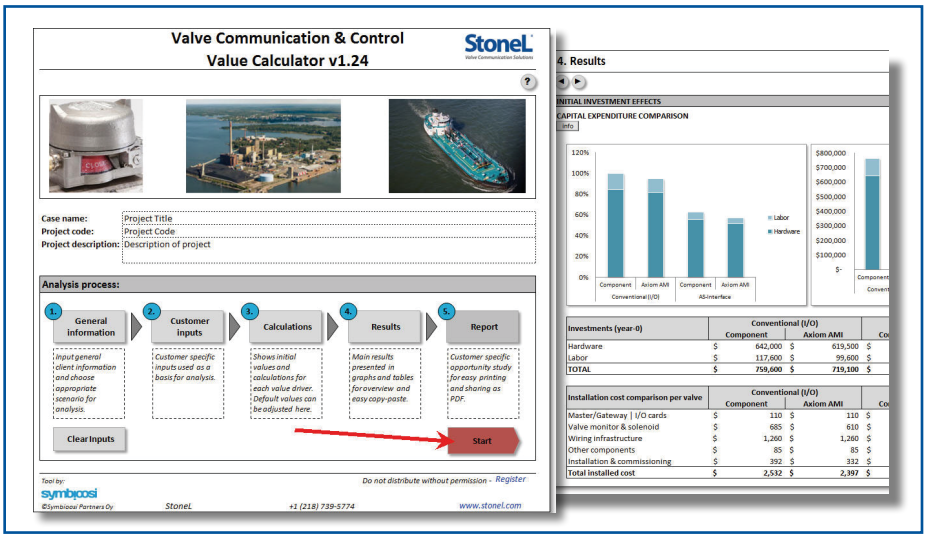
StoneL®
Valve Communication Solutions

Value calculator





Calculate upfront and long term cost-savings of using an integrated on/off valve controller with a network

Overview

StoneL's new Excel-based *Value calculator* tool lets you specify the details of a project and application environment, then compares the feasibility of various discrete valve communication and control solutions in user-selectable applications and scenarios. The value calculator is free to end-users, distributors, and engineering firms.

Purpose and function

- Calculate and visualize installation and life cycle costs of using a network compared with conventional wiring
- Compare costs of component system vs integrated solution like the Axiom
- Transparent and customizable to match YOUR costs.

Transparency

One of the key aspects of this tool is transparency. You can easily drill into all of the costs of labor and each piece of equipment and can adjust according to your preferences, eliminating the smoke and mirrors of similar cost-analysis tools.

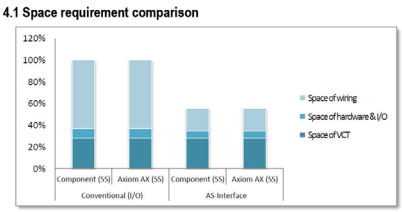
Customer inputs

- **Hardware** - Lists all of the equipment needed and an estimate of the costs for each part. If you think the prices are different, you can change the price. You can note your changes in the comments box so you can refer to it later.
- **Labor** - Shows installation and commissioning time. Allows you to adjust the estimates as you desire.
- **Space utilization** - Shows the calculations for how much space is required for the cable and equipment. If space is not an important consideration, you can ignore the results.
- **Maintenance and repair** - Quantifies the cost of maintenance and downtime.

Report generation

The Value calculator creates multiple reports with pleasing charts and visuals. If you need more explanation on any of the reports, just click the info button. Reports include:

- Installation costs
- Space utilization
- Maintenance costs
- Cash flow analysis.



How to get yours

To get your own copy of this software, visit StoneL.com and click on Value calculator.

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